

Datacraft Solutions, Inc. Announces Strategic Partnership and New Multi-Year Corporate Contract with Danaher Corporation

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Danaher Corporation looks to digital Kanban, or “consumption based replenishment” software to ensure that production flow meets customer demand.

(Durham, N.C.) Datacraft Solutions, Inc., the lean manufacturer's partner for building cost-effective digital supply chain replenishment networks, has successfully completed the third installation of its lean manufacturing solution for the Washington, D.C.-based Danaher Corporation, a leading lean manufacturer and has finalized agreements to implement in three more facilities over the next three months.

Signum is an automated digital supply chain technology that reduces inventory levels, increases productivity, continually improves process flow and provides realtime, visual and collaborative communication in the supply chain. Signum is delivered securely over the Internet without the need to install and maintain complex, expensive software.

Brian Burnett, the Vice President of the Danaher Business Systems Office (DBSO) and Procurement says, “A key performance indicator we measure across the Danaher businesses is inventory turns. When inventory turns consistently improve, a lot of the right processes are in place. We are excited about our partnership with Datacraft Solutions because they provide us with “low barrier to entry,” state of the art technology with which we can easily standardize across our organization. Datacraft enables us to integrate with our diverse back office systems, so we can leverage our existing processes and technology and move into production, quickly realizing results.”

“Datacraft’s approach is to work with the world’s premiere lean leaders to develop and operate businesses that generate outstanding financial returns”, said Stephen Parker, Datacraft CEO. “Our strategic partnership with Danaher draws on a joint commitment to develop world class inventory supply chain execution systems which yield unprecedented inventory turnover while supporting micro-short customer delivery cycles. This collaboration will be compelling not only for our companies, but also for our industries, our partners and, of course, for consumers”.

For more information on Datacraft Solutions’ products and services for building cost-effective digital supply chain replenishment networks, visit www.datacraftsolutions.com.

About Danaher

Danaher, a diversified technology leader, designs, manufactures, and markets innovative products and services with strong brand names and significant market positions. Driven by strong core values and a foundation provided by the Danaher Business System, Danaher's associates are pursuing a focused strategy aimed at creating a Premier Global Enterprise. Danaher Corporation is a leading manufacturer of professional instrumentation, medical technologies, industrial technologies, and tools and components (www.danaher.com).

About Datacraft Solutions

Operating out of the technology-rich Research Triangle Park region of North Carolina, Datacraft Solutions helps lean manufacturers build dependable and cost-effective digital supply chain replenishment networks. Datacraft utilizes a secure Internet gateway to deliver a revolutionary digital Kanban process of automation solutions, eliminating the need to install and maintain a complex IT infrastructure and delivering an immediate ROI. For more information about Datacraft Solutions visit (www.datacraftsolutions.com).

Datacraft Solutions, Inc. began offering its software as a service (SaaS) applications in December 2004 with a singular focus: to be the lean manufacturer's indispensable partner for building dependable and cost effective digital demand based supply chain replenishment networks.

Research firm IDC predicts that revenues from on-demand applications will increase by almost 60% in 2008, a huge increase for a mature market segment like business software. IDC expects sales of on-demand services to grow 32 percent annually over the next five years.

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