

## ChemLogix Leverages Ariba to Drive Greater Savings for Customers

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Press release from: [ChemLogix LLC](#)

ChemLogix LLC today announced that it will leverage solutions from Ariba, Inc., (Nasdaq: ARBA), the leading spend management solutions provider, to enhance its Freight Procurement Services. As part of ongoing efforts to drive even greater savings for its customers, ChemLogix will deploy Ariba® Sourcing™ On-Demand in combination with its own unique market intelligence and industry rate benchmarks to help chemical shippers match shipments and traffic lanes with the best available carriers.

“Many chemical shippers are finding freight savings through on-line freight procurement,” notes Ed Hildebrandt, ChemLogix’ Senior Vice President of Operations. “By combining our proprietary carrier rate database and up-to-date market intelligence with an RFQ management tool powered by Ariba’s sourcing solution, we can better assist clients in achieving significant freight savings in a shorter period of time.”

A robust and flexible offering, Ariba Sourcing On-Demand combines the technology, expertise and services needed to create effective markets for a wide range of direct materials and indirect goods and services. Using integrated best practice processes, shippers can improve the efficiency and effectiveness of their procurement operations and create value across their entire organization. Delivered as a hosted solution, Ariba Sourcing On-Demand requires no investments in special hardware and can be quickly and cost-effectively implemented across locations and geographies.

Prior to placing online bids to carriers, ChemLogix’ Freight Procurement Services uses its extensive rate database and dynamic market intelligence to benchmark current rates vs. “best in class” in the shipper’s lanes by mode. Using Ariba Sourcing along with mode based subject matter experts will enable ChemLogix to execute an RFQ and generate savings in half the time it takes to complete the conventional bid process. After bidding is completed, multiple attribute optimization capabilities enable ChemLogix to recommend the best carrier mix and savings alternatives based on client service levels, capacity commitments and rates.

“This unique combination of capabilities and resources not only provides clients with an additional 1 – 2% savings outside of traditional bid performances, but also generates significant ROI in a condensed time,” states Hildebrandt.

“ChemLogix has a long history of leveraging technology-based solutions and processes to deliver world-class services to chemical shippers across the globe,” said Jim Luna, Senior Manager, Business Development, Ariba. “By integrating Ariba’s on-demand sourcing solution with its offerings, ChemLogix can enhance and accelerate the results that its clients achieve.”

For more information on ChemLogix Freight Procurement Services contact Ken Vrtis at [kvrtis@chemlogix.com](mailto:kvrtis@chemlogix.com) or 630-579-8200 for an exploratory discussion and demonstration.

ChemLogix, LLC is the leading provider of comprehensive chemical industry logistics management and technology services that together with its supply chain consulting resources enable its clients to improve performance and drive economic value. ChemLogix is dedicated to solving its customers’ most vital logistics challenges by leveraging chemical industry expertise, best-of-breed technology and a personalized, high-touch approach to deliver measurable, sustainable value. For more information, visit [www.chemlogix.com](http://www.chemlogix.com) , email [information@chemlogix.com](mailto:information@chemlogix.com), or call 215-461-3805.

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