

IT Cost Control and improved service are the focus of many enterprises per Janco

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Press release from: [Janco Associates, Inc.](#)

Park City, UT - IT Cost Control and improved service are the focus of many enterprises

Janco has found that the focus of many enterprises now is in the area of IT cost control and IT service delivery. In response to need Janco has just updated its "Metrics for the Internet and IT HandiGuide" and increased the content of its IT Cost Control - Metrics - SLA - ITSM Kit with a Platinum Edition. The platinum edition includes: Metrics HandiGuide, IT Service Management Policy Template, Network Event Viewer, Service Level Agreement Policy Template, 2006 IT Salary Survey, and 202 Internet and IT Job Descriptions in Word. Janco has also added an update service for the new Platinum edition. With this addition to the IT Cost Control - Metrics - SLA - ITSM product line, Janco now offers 4 versions of the kit which range in price from \$899 to \$1,999.

All of Janco's products are delivered electronically. Janco initially published all of its White Papers, IT Management Kits, HandiGuides (r) and Survey in paper format. In 2001, Janco moved to an "electronic only" logistics model for its products.

Victor Janulaitis the CEO of Janco said, "There is a core set of tools that are required by enterprises of all sizes to improve the service levels associated with the delivery of IT services while continuing to maintain good cost controls. Especially consulting and outsourcing firms that provide services on a contracting basis need these tools." He added, "... with the looming demand on IT productivity and the move towards outsourcing, this set of tools is mandatory."

Janco has developed metric programs for many enterprises. In addition Janco's practice has a focus on improving the productivity of the infrastructure of the IT function with enterprises of all sizes. Janco also publishes a number of surveys, including a semi-annual IT Salary Survey. The IT Salary survey is based on Janco Associates, Inc. IT professionals compensation database, and compensation benchmark ranges are established for each normalized job position. In analyzing the study data, the upper and lower quartiles are eliminated to determine benchmark ranges. The benchmark ranges are then used to assess the alignment of a company's actual compensation to the marketplace for each job function. A summary of the most recent salary survey can be downloaded by visiting www.e-janco.com/SalaryBenefits.htm

Contact Janco via e-mail for more information about the Janco's products and services. Direct line: (435) 940-9300 Email: support@e-janco.com. More information can be found at: www.e-janco.com/.

Portrait of the companies involved
Janco Associates, Inc.
11 Eagle Landing
Park City, UT 84060
USA

Detailed contact data
Victor Janulaitis
support@e-janco.com
Press contact
Victor Janulaitis
support@e-janco.com

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