

Server-side SageCRM Integration Now Available for Novell GroupWise 8

Date: 03-17-2009 10:10 PM CET

Category: [IT, New Media & Software](#)

Press release from: [Omni Technology Solutions](#)



EDMONTON, CANADA and NEW YORK, USA—16 Mar 2009—Omni (omni-ts.com), the GroupWise Integration Company, and Novell Platinum Partner, RDA Enterprises, today announced that they will be working together to introduce a transparent, two-way, server-side integration for SageCRM.com and Novell GroupWise 8.

"Omni's Riva Integration Server brings enterprise-level, server-side integration for Novell GroupWise and key line-of-business applications," said Teruel Carrasco, Director of Global Sales and Channel Strategy for Omni. "Despite these tough economic times, companies continue to invest in strategic line-of-business integration and revenue-enhancement solutions that drive growth, deliver better customer service, and improve workforce productivity. Riva Integration Server satisfies these CxO-level priorities."

"Gartner projects healthy growth of the worldwide CRM market from \$8.9 billion in 2008 to \$13.3 billion in 2012," continued Carrasco. "With the new addition of our Riva integration for SageCRM.com, Omni and its global partner network are poised to enhance their share of this growing CRM market. Riva integrations are also available for Microsoft SharePoint, the fastest-growing product in Microsoft's history, Salesforce.com, SugarCRM, Microsoft Dynamics, GoldMine CRM and info@hand CRM. An ACT! by Sage integration is also planned."

"RDA Enterprises has built a very successful Novell GroupWise and CRM practice," said Robert Diaz, CEO of RDA Enterprises. "In the past, we were only able to offer our Novell customers GroupWise client plug-ins, similar to those available for Microsoft Outlook, or labor-intensive, customized integrations. Riva Integration Server delivers an enterprise-level, out-of-the-box integration that we can quickly deploy to provide transparent, two-way synchronization of GroupWise and SageCRM.com address book information, appointments, opportunities, tasks, leads and notes."

"Our customers will be excited to have a single, unified view of CRM data in GroupWise," continued Diaz. "Executives and salespeople will now have the option to review CRM opportunities, quotes and support cases directly from within GroupWise. Riva's advanced SmartConvert feature allows end-users to automatically create a CRM opportunity or support case from a GroupWise email or to assign an email to an existing CRM account, opportunity or case. Riva, combined with the Web 2.0 tools and productivity enhancements in Novell GroupWise 8, will contribute to RDA's continued growth and profitability."

For more information on Riva Integration Server for SageCRM.com, ACT! by Sage and Novell GroupWise, visit www.omni-ts.com/crm-integration/ or call 780-423-4200. To learn more about RDA Enterprises, go to www.rdanet.com or call 212-532-6125.

About Omni Technology Solutions Inc.

Omni is the #1 GroupWise Integration Company. Omni's Riva Integration Server has introduced a new era of Novell GroupWise integration and interoperability for Microsoft SharePoint, SugarCRM, Salesforce CRM, Microsoft Dynamics CRM, SageCRM, GoldMine, info@hand, Bluefin CRM, Facebook and Oracle and other SQL databases.

www.omni-ts.com

About RDA Enterprises, Inc.

RDA Enterprises, Inc. is a full-service network integrator providing resources to design, implement and support all Information Technology needs. Since 1986, RDA has consistently provided its valued clients leading-edge technology solutions and quality custom-made or best-of-breed brand products. Headquartered in the heart of midtown Manhattan, with satellite locations on both the east and west coasts, RDA is strategically positioned to meet the specific requirements of each of its clients, regardless of size or location.

www.rdanet.com

Press Contacts

Trevor Poapst
Director, Global Marketing
Omni Technology Solutions Inc.
1200, 10104 - 103 Avenue
Edmonton, Alberta, Canada
Phone: +1.780.423.4200 Ext. 228
www.omni-ts.com/contact-us.html

Robert Diaz
CEO
RDA Enterprises
99 Madison Avenue
Third Floor
New York, NY, USA
Phone: +1.212.532.6125
www.rdanet.com

[You can find this press release here](#)