

## New distributor for bmcm in Germany West

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Category: [Industry, Real Estate & Construction](#)

Press release from: [BMC Messsysteme GmbH \(bmcm\)](#)



Maisach/Munich, Germany. BMC Messsysteme GmbH, manufacturer for data acquisition and PC technology "made in Germany" continues its steady course of expansion. The bmcm sales team will be reinforced by Herbert Steffes, who has taken up the distribution "West" in Germany.

Reports about economic growth of companies may be rare in these days, but crises, however, are always a chance, too. Since the product range of bmcm provides a genuine alternative for high-priced measurement solutions, the manufacturer for data acquisition and PC technology continuously expands its business areas and adds an additional distributor to his team.

As officially certified technician for building services engineering, Mr. Steffes is affected by practical orientation particularly to industry, automotive and trade.

Working for more than 20 years both as an employee and as an independent businessman distributing PC data acquisition and PC technology, he acquired wide knowledge and great experience as an independent connecting link between manufacturers of measurement technology and a professional clientele.

The products of bmcm are familiar to him and have been distributed by him for years.

The new salesperson from BMC Messsysteme GmbH is responsible for the western part of Germany. Besides marketing the bmcm products of data acquisition and PC technology, his field of activities also comprises comprehensive, personal counseling and assistance in realizing measurement applications, if necessary, even on-site. His local presence allows for fast response times.

Due to the outgoing, progressive and customer-friendly personality and positive attitude of Herbert Steffes, bmcm is looking forward with great pleasure to working with him.

Further information and ways to contact Mr. Steffes are included on the website of BMC Messsysteme GmbH at

[www.bmcm.de/us](http://www.bmcm.de/us)

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\*\*\* About BMC Messsysteme GmbH (bmcm) \*\*\*

BMC Messsysteme GmbH was founded in 1994 as an independent corporation with headquarters in Maisach, app. 30 km west of Munich. bmcm is one of the only German companies that completely develops and produces in Germany. The products of data acquisition and PC technology from BMC Messsysteme GmbH stand for quality "made in Germany". A high value is set on keeping an excellent price/performance ratio. Since establishing a direct distribution in July 2006, customers have been able to profit from the advantage of direct contact to the manufacturer.

BMC Messsysteme GmbH serves the following business areas:

\* Measuring components and PC measurement technology \*

This comprises a wide range of connection systems, measuring amplifiers, data acquisition cards (internal and external), "ready-for-use" data acquisition systems, data loggers and the appropriate software for visualization, recording and analysis.  
[www.bmcm.de/us/prgr-products.html](http://www.bmcm.de/us/prgr-products.html)

\* PC technology \*

This area includes embedded PCs developed as complete solutions as well as single PC components often used in the automotive field.

[www.bmcm.de/us/prgr-pc-tech.html](http://www.bmcm.de/us/prgr-pc-tech.html)

\* D2M (Design to Manufacturing) and OEM products \*

BMC Messsysteme GmbH develops and produces electronic components according to customer specifications.

[www.bmcm.de/us/co-d2m.html](http://www.bmcm.de/us/co-d2m.html)

You will receive high-quality products manufactured already since the beginning of 2006 according to the RoHS directive. Of course, the corresponding documentation and CE test is always included.

A German documentation is obligatory for us, as well as an English description to be available to our international customers.

[You can find this press release here](#)