

Long Term Care Associates, Inc. to Offer Discounted NAIC/DRA Partnership Training

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Category: [Business, Economy, Finances, Banking & Insurance](#)

Press release from: [Long Term Care Associates, Inc.](#)

Bellevue, WA August 15, 2008 -- Long Term Care Associates, Inc. today announced a partnership with leading long term care insurance training organization, LTCiTraining.com and trainer Phyllis Shelton to provide NAIC/DRA Partnership training at a discounted rate to producers nationwide. LTCA continues its support of proper certification of all agents prior to the sale of Partnership policies. "We are proud to be able to partner with LTCiTraining.com. Phyllis Shelton continues to demonstrate her commitment to excellence within the long term care insurance industry with her informative and enjoyable courses and live lectures. Phyllis is the original long term care insurance trainer." said Robert Forman, President of LTCA.

The nationwide expansion of the Partnership program was made possible by the passage of the Deficit Reduction Act of 2005 (DRA), and allows qualified PQ policyholders to shield certain assets both from Medicaid spend-down and estate recovery in the amount of policy benefits received. PQ policies will also be eligible for federal tax advantages, and although they may cover the same types of assisted-living facilities and broad home health care coverage as traditional LTC plans, they are primarily differentiated from the former by the type of inflation protection chosen.

"Long Term Care Associates, Inc. is a premier long term care insurance marketing organization. They have an excellent depth of knowledge and provide top-level service to their affiliated agents. Their experience in the long term care insurance business goes back to 1974 making them a true pioneer in the business" stated Shelton, "I highly recommend working with an industry leader like LTCA." She added.

NAIC/DRA Partnership courses are currently offered in the following states:
AR-AZ-CO-CT-FL-GA-ID-IL-IA-MN-ND-OH-OK-OR-PA-RI-SD-TN-VA- WI and pending approval in TX-NJ. You can visit the company website to become affiliated with LTCA and receive the LTCiTraining.com discount code. You can also reach the LTCA marketing department at 1-800-742-9444.

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LTCA, Inc. is headquartered in Bellevue, Washington. With roots dating back to 1974 LTCA is one of the country's oldest and most distinguished long term care insurance marketing organizations. LTCA is licensed in 47 states and the District of Columbia and represents all leading LTCi insurers. Learn more about LTCA at our website www.ltc-associates.com.

[You can find this press release here](#)