

MSPN Attracted 100 Partners in 2 Months

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Monitis Inc., a leading provider of IT monitoring solutions for small and midsize companies, is building a global Monitis Solutions Provider Network (MSPN). Within two months of launch more than 100 partners enrolled into the program to enjoy partner advantages such as reselling or providing monitoring services to their clients.

Monitis MSPN program helps value-added resellers (VARs) and managed service providers to offer IT monitoring services to their clients. MSPN membership just crossed 100 members mark since its launch less than 2 months ago. Partners geography is also impressive – MSPN partners are from about 40 countries, including US, UK, Switzerland, Spain, Portugal, Belgium, France, Italy, Germany, India, Israel, Indonesia, Canada, Australia, Brazil, South Africa, Russia. The largest groups are Europe, followed by the US.

MSPN members enjoy several partner benefits such as re-branded monitoring services, dedicated support, preferential rates and training. Originally Monitis was focused on SOHOs and SMEs market, although customers like VARs and MSPs start using Monitis to monitor and deliver effective support to their customers.

“We are working one-to-one with our partners to better understand their needs and ways we can provide more value”, says Hovhannes Avoyan, Monitis CEO and Founder, “We are receiving very good feedback which helps to make our product targeted to VARs and MSPs needs. Our platform’s architecture is easily configurable and could be adjusted to different use cases”.

Monitis differentiates itself from other website monitoring solutions in a number of aspects. Particularly, it allows remote monitoring of servers and networks even from within enterprise firewalls. This feature makes the product ideal for a small IT service provider which delivers IT support services to other 10-30 customers.

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About Monitis

Monitis is a leading provider of comprehensive IT monitoring and analytics. Companies use Monitis website performance

monitoring to gain competitive advantage through efficient business execution, quality user experience and nonstop operations. Monitis checks and measures IT performance metrics globally and locally 24x7. The company serves more than 20,000 service subscribers and monitors more than 75,000 sites and devices, performed more than 14 million checks per day.

[You can find this press release here](#)