

## ControlGuard and Cohort Technology Announce Strategic Channel Partnership to Prevent Information Leakage

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Birmingham, West Midlands UK, February 12, 2008 - - ControlGuard Ltd., a leading Vendor of Enterprise Grade Endpoint Security solutions, has today announced that it has entered into a partnership agreement with Cohort Technology to distribute its solutions, Endpoint Access Manager and Endpoint Access Manager SME.

ControlGuard's Endpoint Access Manager offers a solution for managing, controlling, monitoring and logging how information is down and uploaded to USB memory sticks, wireless and portable devices as well as other portable storage and media in order to prevent information leakage from company networks. It secures the use of removable media and portable storage devices by defining and enforcing endpoint data protection policies, monitoring and auditing endpoint activities.

End Point Access Manager also has capabilities to support mobile and remote users, ensuring that mobile workforces are given the same protection for data leakage as office based staff.

Michael Stilger, Business Development Director EMEA for ControlGuard emphasised at a recent speech to IT and Teleco resellers at Mercedes World in Surrey, how crucial it is to protect your company data. "While portable data storage devices have increased worker productivity while mobile, the huge number and small size of storage devices makes them easy to lose or hide them and almost impossible to manage. As a result today's data portability has increased the potential for data leakage, data theft and data breaches," Stilger mentions.

Stilger is full of praise for the new Distribution partner and adds: "We are currently looking to expand our partner channel and with Cohort's focus on IP based solutions and security we increase our visibility to pro active resellers and can add a strong value add Distribution partner to our 100% Channel focused team. Cohort is also a perfect match for ControlGuard as they have recently taken on Distribution for PGP. ControlGuard's solution offers "out of the box" integration with PGP and by aligning with Cohort we are generating a single point of sourcing this unique and very relevant solution that combines data leakage prevention with encryption for the channel."

Grahame Smee, Managing Director of Cohort Technology added: "Our signing with ControlGuard allows us to offer our partners a more complete solution for the growing area of encryption and policy enforcement of data. By combining our expertise of PGP with the management and auditing capabilities of ControlGuard, we are continuing our mission of giving our reseller partners the tools to attack emerging and profitable markets." Smee continued, "you only need to look at the news from the last few weeks to know how relevant and important these issues have become."

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#### About ControlGuard

ControlGuard is a leading provider of enterprise-grade security solutions that protect, manage and secure enterprises from endpoint vulnerabilities like information leakage and data theft. The company's flagship product, Endpoint Access Manager, manages the secure use of removable media and portable devices, also provides a solution to ensure mobile and remote users are kept secure when working on the move. ControlGuard sells its solution 100% via the channel and has worldwide over half a million pc installations. ControlGuard can be reached at [www.controlguard.com](http://www.controlguard.com).

#### About Cohort Technology

Cohort Technology Ltd is an evolution of the traditional value add distribution model. As the products and technologies present in the UK and European markets emerge and evolve, the need to offer value to both vendors and partners remains a rare constant in our dynamic and rapidly changing environment. Cohort's value add philosophy is demonstrated on both a commercial and services level. For any additional information go to [www.cohorttechnology.com](http://www.cohorttechnology.com)

[You can find this press release here](#)