

Transnational IT and Business Consultancy for Financial Service Providers

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To push cross-border IT projects, international banking organisations can now draw on the combined industry expertise of IBS market analysts from the UK and Consileon Business Consultancy from Germany. A partnership agreement to that effect was signed by the two core-banking software specialists earlier this month.

IBS (International Banking Systems) is the world market leader in software consultancy for banks as well as a renowned publisher of in-depth trade reports. Consileon specializes in strategic business and IT consultancy for the financial services sector and other industries.

“As a leading expert on core banking systems, IBS has accumulated an enormous pool of inside knowledge during its sixteen years of service to the industry. What we were lacking, however, was access to the German market,” says IBS founder Martin Whybrow. “Consileon will help us close this gap by bringing its strong local presence, ample project expertise and familiarity with the German-speaking banking community into our partnership.”

And Dr Joachim Schü, founder of Consileon, adds: “We are delighted to join forces with an internationally recognized partner to expand our cross-border consulting and implementation business. This agreement will enable us to stand by our clients’ side when it comes to reviewing, selecting and deploying complex business processes and IT solutions within transnational banking scenarios.”

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About IBS: Founded in 1991, IBS Publishing Ltd is a UK-based research and consulting company specializing in core banking systems and operations. Many financial services companies regularly base their IT strategies and system selections on reports, analyses and individual advice from IBS.

About Consileon: Headquartered in Karlsruhe, Germany, Consileon Business Consultancy GmbH provides the whole range of strategic and operational business and IT consultancy from solution design to implementation. Leading financial service providers rely on the company’s industry expertise and analyses to support their front and back office system choices. Since its establishment in 2001, Consileon has opened six offices in Europe, growing steadily, profitably and unaffected by economic cycles.

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