

## Full steam ahead for Navy IT Contractors with 164% increase in Seaport-e Awards

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Press release from: [netXcel Inc](#)

Federal contractors off to solid start in 2007 with over \$1 billion in awarded business

GAITHERSBURG, Md. — Federal market intelligence provider fedXcel is reporting a 164% increase in first quarter awards to private firms from the Navy's Seaport-e Multi-Award Contract (MAC) vehicle.

SeaPort-e is used by the Navy to buy Engineering, Technical and Program Management support services from the private sector. There has been an increasing trend to "pre-select" teams of private firms while bidding for large multi-year federal contracts. Individual Navy activities then bid the individual task orders to the qualified teams. There are 3735 companies in the running for Seaport-e task orders as prime and sub-contractors.

923 prime contractors have been short-listed for competing on task order awards, of which 69 prime contractors were successful in winning business during Q1 2007. The top 10 contractors took over 55% of the \$1 billion awarded. The winner was Fairfax County based AMSEC LLC with over 10%, closely followed by ARINC and DCS Corporation.

Small Businesses did well by securing over 30% of the overall awards, with nearly 4% going to HUBZone firms.

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Free market research reports on federal opportunities are available at [www.fedxcel.com](http://www.fedxcel.com).

fedXcel is a comprehensive and affordable federal market intelligence service that helps private firms find and win contracts. The service includes unlimited access to early leads, federal buyers, news, events and comprehensive research for a low price.

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