

CCS wins new partners in the UK, Italy and Switzerland

Date: 08-13-2010 08:42 AM CET

Category: [IT, New Media & Software](#)

Press release from: [CCS Content Conversion Specialists GmbH](#)



Hamburg, August 12th 2010

TrefiCon GmbH from Switzerland, Best-Tec Ltd. from the UK and ISS Imaging System Service S.r.l. from Italy are CCS's three new partners for their library digitisation technology division.

Acting as resellers, first contacts and support for docWORKS[e]1 and VERIDIAN2 in their respective countries, they will be offering libraries and public institutions the possibility of digitising book and newspaper collections on site, and making them accessible.

„We are very much looking forward to this collaboration“, says Claus Gravenhorst, Sales Director of CCS „With ISS, Best-Tec and Treficon we have managed to acquire strong partners with exceptional market knowledge. This is a truly significant development, on a personal level, too.“

“We had been looking at solutions of this type as an addition to our product range for some time” says Trevor King, Sales Consultant with Best-Tec “and became increasingly impressed with the quality of the docWORKS[e] product and the professional operation within CCS”

“When CCS showed us docWORKS[e] and VERIDIAN” says Andrea Furiosi, ISS Managing Director, “we knew we had found the right product we had been looking for. These solutions are also perfectly suited to librarian and publisher environments, an area that ISS has been operating for a long time..”

Dr. Thomi, CEO TrefiCon says: “After a long and detailed evaluation process it became obvious that dWe and Veridian are the best products available on the market fitting not only our product portfolio but fulfilling the high-quality needs of our customers in an excellent way. docWORKS[e] and Veridian offer our customers the possibility to use a cost effective solution which improves the results of the digitization and integrates the whole digitization process from all the different scanner platforms.”

This move sees CCS broadening its network, bringing new partners in the area of digital libraries and their electronic accessibility to the 23 existing partnerships covering the media monitoring sector

1docWORKS(e) is a self installing digitisation software for libraries, archives, educational establishments or publishers.

It allows a standard computer - in accordance with the specifications – to be used for converting newspapers, books and journals into web-enabled surrogates. Functions include output to PDF with full text added, PDF/A and Gothic type recognition (optional). For more information go to www.ccs-digital.info/de/produkte/docworkse.

2VERIDIAN is a browser based presentation system developed to make digital surrogates accessible online quickly and

easily. Searches and access to the digital images of each page with generated full text and meta data are performed through an intuitive user interface with book page and newspaper article clipping functionalities. For more go to www.ccs-digital.info/de/produkte/veridian.

About Best-Tec

Best-Tec Ltd have been established for twenty years and supply high productivity scanner systems to libraries, archives, and public and commercial institutions throughout the UK and Ireland. Our systems are designed for the capture of newspapers books and journals and we see the docWORKS(e) software from CCS as a perfect fit alongside our hardware and software solutions for the efficient capture of this type of material. We are very much looking forward to working with the CCS team in the future. For further information visit www.best-tec.ltd.uk

About TrefiCon GmbH (TrefiCon Ltd. liab. Co.; TrefiCon S.à.r.l; TrefiCon S.a.g.l.)

TrefiCon Ltd. liab. Co. was founded on July 2nd, 2002. TrefiCon made itself a reputation on the market in short time with its specialized and highly qualified services and products. The development of the services offered by TrefiCon today started 1999. Due to our success we founded TrefiCon.

TrefiCon is active for public and commercial institutions (including libraries, archives etc.), for foundations and for private businesses as well.

TrefiCon offers digitization services for all kind of documents (historical books, archive documents, newspapers, contracts, medical documents (radiographs, patient documents etc.). And TrefiCon offers software products for digitization, library solutions and DMS-Systems. TrefiCon delivers the hardware (i.e. Kirtas bookscan-robots, book2net, bookeye and much more) and the complete infrastructure and TrefiCon is your consulting partner for information technologies, electronic archives and digitization of all kinds of documents.

The customer with his needs and wishes stands for TrefiCon in the center. The customer does not have to adapt to the possibilities of the information technology. The information technology has to listen to the wishes and needs of the customer and to integrate them in the offered solutions using the possibilities of information technology.

TrefiCon looks forward very much to cooperate with the CCS-team of high-professionals. For further information visit www.treficon.ch.

About I.S.S

ISS, an italian company, was founded in 1998, for developping businnes in digital enviromental. Actually ISS is a part of Maggioli Group, a big company with more 30 societies and 1.500 employes. The core business is service activities in libraries, archives, and public and commercial institutions, and digital image store. Moreover ISS sells planetary and microfilm scanners. For further information visit

www.imasyst.it

Press contact:

CCS Content Conversion Specialists GmbH
Faouzi Al Kabbany
Marketing & Communication

Weidestrasse 134

22083 Hamburg, Germany

Tel.: +49 40 227 130 30

Fax.: +49 40 227 130 0

email: communication@content-conversion.com

Diese E-Mail-Adresse ist gegen Spambots geschützt! JavaScript muss aktiviert werden, damit sie angezeigt werden kann.

www.content-conversion.com

[You can find this press release here](#)