

## ICON Supplier Managed Inventory Solution Enables Soitec to Improve Customer Service Levels

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### World's Leading Wafer Supplier Implements ICON Supply Chain Collaboration

Karlsruhe/Bernin, November 8, 2006. ICON, a leading Supply Chain Management provider, today announced that the worldwide leading SOI wafer manufacturer Soitec successfully implemented ICON's Supplier Managed Inventory solution to closely collaborate with its customers. The market leader in SOI wafers and other engineered substrates now benefits from a competitive advantage through automated and synchronized supply processes.

Using ICON's web based Supply Chain Collaboration solution Soitec manages supply to several integrated circuit (IC) customer plants around the world. The ICON solution is based on an approach known as Supplier Managed Inventory (SMI): Suppliers and their customers collaborate by sharing information on demand, inventory etc. so that the supplier can decide on its own when and how much to ship. Both sides benefit from quick response, reduced manual effort und improved visibility resulting in increased service levels.

The application is fully integrated into Soitec's planning environment. Supply can be simulated and impact on customers' inventory development can be monitored. In addition, forwarders track their shipments in the ICON Collaboration Platform. Various Reports on key performance indicators (KPI) round off the picture and enable Soitec and its customers to jointly analyze their supply chain processes and continuously improve their collaboration.

#### ICON Supply Chain Management

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#### About The Soitec Group

The Soitec Group is the world's leading innovator and provider of the engineered substrates that serve as the foundation for today's most advanced electronic products and nanotechnologies. Headquartered in Bernin, France, the company manufactures its comprehensive portfolio of engineered substrates, including silicon-on-insulator (SOI) and strained SOI (sSOI), using Soitec's proprietary Smart Cut™ technology—the de facto industry standard. With its strong global presence, patented technology and industry-leading production capacity, Soitec is helping to drive the performance and power advantages that are key to the smaller, more power efficient, and increasingly mobile electronic products favoured by consumers worldwide. Both shares and convertible bonds are listed on Euronext Paris.

For more information please visit: [www.soitec.com](http://www.soitec.com)

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#### About ICON

ICON is a global solution provider for Supply Chain Management. We support our customers with our unique consulting expertise and our innovative product portfolio. For more than 10 years we support medium-sized and international top companies like Hewlett-Packard, Sanmina-SCI, BMW, a.o. in optimizing internal and cross-company supply chain processes. ICON is headquartered in Karlsruhe, Germany, with subsidiaries in San Jose, USA, and Hong Kong.

More information: [www.icon-scm.com](http://www.icon-scm.com)

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