

Tek-Tools Expands Global Reach Adding Mainline Information Systems as Authorized Reseller Partner

Date: 11-27-2009 09:56 AM CET

Category: [IT, New Media & Software](#)

Press release from: [TekTools Software](#)

Tek-Tools Software, a leading provider of IT infrastructure and data center management software solutions, today announced that Florida-based Mainline Information Systems, Inc., an IBM Premier Business Partner and leading national provider of IBM servers, storage, software and services solutions, has become an authorized reseller partner. Mainline leverages Tek-Tools Profiler Suite's powerful monitoring and reporting capabilities to assess performance and capacity utilization in customers' complex IT environments. Under the terms of the agreement, Mainline will also resell Profiler to help customers gain visibility of all physical and virtualized IT assets. Such visibility enables customers to proactively manage, maintain and optimize IT resources for maximum operational efficiency.

Customers turn to Mainline to assess and improve performance and utilization of server and storage assets. The recommended solution may be to reconfigure, replace or virtualize storage and server assets or some combination of all three. Regardless, any IT environment requires a comprehensive monitoring and reporting solution such as Profiler Suite to maintain optimum performance and utilization. Mainline offers comprehensive technology solutions to meet the data center demands of businesses across all industries. Together with the Profiler Suite, Mainline offers unique, cost effective data center solutions complete with a way to monitor and manage every component of the infrastructure from a single console.

"The comprehensive nature of the Profiler Suite provides us with a way to evaluate even the most complex IT environments and understand the interdependencies of various IT resources – servers, storage, backups and applications," said Bill Colestock, vice president of System Storage Sales for Mainline Information Systems. "Armed with this information, our solution recommendations are based on our analysis of real-time and historical data, which ensures that we provide our customers with innovative and unique solutions to overcome the daily challenges of designing, building, maintaining, and troubleshooting complex IT environments."

"We are excited to further expand our global reach through this reseller agreement with such a well-respected solution provider as Mainline that is creating comprehensive data center solutions combining physical and virtualized servers and storage to customers around the world," said Tek-Tools Chief Operating Officer Cindy Whitley. "As virtualization becomes ever more common for optimizing resources in today's data centers, enterprises require an ability to manage both physical and virtualized IT infrastructure components from a single console and that's exactly what they get in Profiler."

About Mainline Information Systems, Inc.

Founded in 1989, Mainline began by offering information technology solutions and consulting in the IBM midrange markets. Since then, it has become an IBM Premier Business Partner and global provider of information technology and business solutions with more than 600 employees nationwide. Headquartered at 1700 Summit Lake Drive, Tallahassee, Florida 32317, Mainline provides solutions throughout the United States, Puerto Rico, Canada, Brazil and Mexico. The company may be reached by phone at 850.219.5000 and on the Internet at www.mainline.com. For more information about this solution, call a Mainline account representative or call Mainline directly at 866.490.MAIN (6246).

About Tek-Tools

Tek-Tools Software, Inc. is a leading provider of IT infrastructure and data center management software solutions serving customers from the Fortune 50 to the Fortune 5000 across every major vertical market. Its flagship Profiler Suite delivers end-to-end visibility and specific actionable insights on the entire IT infrastructure enabling proactive IT infrastructure management in support of critical business operations. The company is privately-held with offices in the U.S., the U.K. and India. For more information, visit www.tek-tools.com or call (972) 980-2890.

Tek-Tools Software
4040 McEwen Drive, Suite 240

Dallas, Texas 75244

Suzanne Beecham
+1-972-980-2890

[You can find this press release here](#)