

esacom and abbino conclude partnership

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Synergies in the field of information technology

The Salzkotten based IT-service provider esacom and the software- and consulting company abbino from Dortmund have decided on an active collaboration to the benefit of their customers. The bundled core competences of both companies – concerning the computer center operations on the one hand and the software development and process consulting on the other hand – are to generate intelligent IT solutions in the future.

Through the cooperation the customers of both companies will not only profit from an extended performance- and service portfolio. Above all, the new partners want to offer them economic security. Particularly during the current economic crisis it was important to justify the customers' trust by a strong economic position, said a speaker of the abbino GmbH. Due to their collaboration both companies gain more innovative capacity and a secured growth.

Thus, the synergistic effects are used to create a general win-win-situation. For future conjoint projects esacom GmbH takes on the computer center operations including hosting of the hardware, system management and application service providing (ASP) for the abbino software. This gives abbino GmbH the freedom to completely concentrate on the further development of its software and on the consultative project business. Additionally, it is supported by esacom in connection with the software development.

The sales-oriented side of the business is handled by both companies collectively. esacom as well as abbino are companies which are influenced by medium-sized firms, a fact that is appreciated more and more by many customers. The advantage of medium-sized IT companies is their great flexibility and their more intense proximity to customers. In times where business processes have to adapt quickly to changed market conditions this strongly complies with the customer requirements.

With their mutual strengths abbino and esacom complement each other in an optimal way. The abbino team consists of process specialists who have many years of project experience. The software solution developed by the company is a flexible integration-platform which automates the most different business processes. esacom also views itself as a solution- and technology integrator that puts the business processes of its customers on a safe basis with its efficient computer center operations. Due to the numerous commonalities and the fact that they complement one another perfectly it is clear for both companies that they made the right choice in choosing each other as partners.

About esacom GmbH:

esacom GmbH is an independent IT service provider from Salzkotten which offers a wide range of IT services. The core competencies of esacom are the 24/7 computer center operation and range from server hosting (for SAP, Microsoft, ERP LN (Baan) systems et.al.) to the implementation of complete outsourcing-projects. esacom supports its customers with network services in building and operating an efficient and reliable IT infrastructure.

As a full service provider the company does not only offer consulting which accompanies the processes but also tailor-made service packages which completely cover the operation of challenging IT systems. With their non-industry specific services esacom supplies a regional and supra-regional customer base.

About abbino GmbH:

abbino GmbH is a software- and consulting company which automates interactive processes within the supply chain. In doing so, the flexibly adjustable abbino PostOffice serves as an intelligent communication platform for transmitting different information. Thus documents, drawings and workflows can be exchanged via the online portal in a safe and quick manner.

Due to long-time project experience the medium-sized company from Dortmund has extensive expertise and broad process knowledge. The abbino GmbH customers include medium-sized companies as well as large scale enterprises.

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